

O'Connor & Associates  
SURVEY

NAME EDWARD E. VILLASENOR

~ Thank you for your time in completing this 5 - question survey. This will only take 10 minutes.  
Please return it in the postage-paid envelope provided at your earliest convenience. ~

Although you are in the pending phase of your policies/accounts being set up, please describe:

1) Your experience in dealing with me and my office up to this point:

Good

2) Your top three reasons for purchasing your Annuity Contract and/or Life Insurance Contract and/or Long Term Care Contract:

Bonus  
Better Interest  
Security

3) Do you feel as though your children will not only benefit from the planning we have done, but will appreciate it as well? Why or why not?

Not done for them!

4) Do you feel as though you could recommend my work to those you care most about? Why or why not?

Yes - you do a good job of making prospects feel that you have their best interest at heart

5) If needed in the future, could I use your name as a client reference should a prospective client inquire references from me.

OK but let me know!